

## The Difference Is...

### Anthony J. Caleca Member



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Tony is the Member-in-Charge of Brown Smith Wallace's Audit Group. He is active in all internal committee's which oversees the day-to-day operations of the firm's professional and administrative staff.

Seasoned with more than 18 years experience, Tony has a strong background in cash flow management, family tax and succession planning project management, staff development and management consulting. He works closely with privately held clients in the construction, manufacturing, distribution, service, technology, financial services, private equity and non profit industries. As Member-in-Charge of the audit group, Tony is responsible for overall revenue growth, service offerings, quality control, staff development, community awareness and contribution to firm-wide goals. In addition, Tony is a member of the firm's Executive Committee, a group of the firm's partners that work closely with the Managing Member in planning, designing and executing the organization's strategic and operational plans.

In addition to traditional accounting, audit, and tax services, Tony enjoys providing clients with in-depth organizational consulting, operational assessment, and process improvement strategies. He has successfully assisted clients to:

- Develop a blueprint for long-term planning and succession opportunities.
- Evaluate and improve procedures surrounding monthly financial closes.
- Evaluate internal policies, procedures and controls to ensure their design and execution meet current and future business needs.
- Analyze organizational operations, detect areas of excess or wasteful spending, and devise ways to improve cash flow and working capital requirement.
- Establish billing and cash collection procedures that minimize "negative cash-flow jobs".
- Develop income and cash flow projection tools to more effectively manage a company's financial position.
- Deal more effectively with day-to-day organizational and personnel management.
- Negotiate financing opportunities with lenders.
- Develop organization development strategies.
- Negotiate acquisitions and sales of businesses.
- Design and implement generational family wealth transfer plans.
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A graduate of Christian Brothers High School (1988) and Fontbonne University (1992), Tony holds a BS degree in Business Administration with a concentration in accounting and finance. His community involvement activities include:

- Immediate Past President - Cardinal Glennon Children's Medical Center Development Board
- Immediate Past President - Fontbonne University Council of Regents
- Bob Costas Benefit for Cardinal Glennon Planning Committee
- DeLaSalle Middle School at St. Matthew's Golf Committee
- Missouri Society of Certified Public Accountants
- American Institute of Certified Public Accountants
- Soccer coach for area youth soccer teams

An avid sports fan and former high school and college soccer player, Tony is married and he and his wife Chelly have two children, Anna (11) and Anthony (8).