

ACCOUNTANTS

Frank Megargel

Partner
Brown Smith Wallace LLC

Job description: Heading up our firm's medical practice area. I'm involved in medical practice management, tax planning, retirement planning and financial advice to the physicians.

Health-care clients he's worked with: Seventy-five to 100 medical practices of various sizes.

Firm's revenue: \$22.2 million.

Biggest professional accomplishment: Developing long-term business and adviser relationships with clients, many lasting over 25 years.

Expectations for health-care industry: There will be a continued increase in health insurance costs and decrease in reimbursements to physicians.

Would have been nice to know before he started his current job: Nothing — the

job requirements are many, but none were unexpected.

Not many people know: I have a motorcycle that I drive on weekends.

Best advice he's received: Clients want and deserve prompt and personal attention.

Originally from: The small town of Mifflinville, Pa.

Lives now: St. Charles.

Family: Married with two children

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